Projected Financial Analysis Summary

Chester Court

60 Market Street West Chester, Pa 19046





Presented By

Glenn Blumenthal Malvern Advisors, LLC

Monday, January 11, 2010

Disclaimer: All information presented is believed to be accurate.

The information, calculations & data presented in this report are believed to be accurate but are not guaranteed or warranted. The information contained in this report shall not be considered as a substitution for a legal, accounting or other professional advice. Please seek proper legal and tax advice as appropriate before making any decisions on real estate.

General Assumption Summary

Chester Court

West Chester, Pa 19046

General Assumptions

Genera	Tippumpuons									
1	The property was purchased on 2/2010 and sold	on the	last mo	nth of the year of the analysis.						
2	The analysis assumes a purchase of 2/2010, ther	efore 20	010 of t	he analysis is a partial year.						
3	The assets has a total Square Footage of 21,300	Square	Feet.							
4	The property has an Appraisal Value of \$4,600,000 and was completed on 40170									
5	The property has a Purchase Price of \$4,538,59	The property has a Purchase Price of \$4,538,590 (including the cost to purchase).								
6	The analysis has included a Management Fee of	3.5 %.								
7	The analysis has included a Vacancy or Credit L	oss Ass	umptio	n of 5 %.						
8	The Operating Expense information for this ana	lysis is b	ase on	Detail information						
	and has a total square foot cost of \$5.07 psf (including Management fees).									
9	The Rental Income information for this analysis	The Rental Income information for this analysis is base on Detail information								
10	and is base on a market rent per sq	uare foo	t value	of \$21.72 psf.						
11	This analysis has the following Annual Per Foot	Reserve	es:							
	Capital Reserve	\$	0.20	Psf						
	Commission Reserve	\$	0.36	Psf						
	Tenant Improvement Reserve	\$	0.90	Psf						
12	The analysis and the debt has been based on a M	Iax Loa	n To Va	alue (LTV) ratio of 70 %.						
13	Max Initial Loan - will be based on the lower of	Max Initial Loan - will be based on the lower of Appraisal Value or Purchase Price.								
14	The analysis and the debt has been based on a Minimum DSCR of 1.2									
15	The Discount Rate used in the IRR Analysis wa	s 12.5%								
16	For tax purposes it is assumed that the property	is held f	for grea	ter than one year.						
17	It is assumed that the owners Fed & State Tax b	acket is	35% an	nd Capital Gains Rate of 17.8%.						

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Executive Summary Chester Court

1/9/2010

Property Informa	tion			D	Pebt 1	Informatio	on	
Type:	Office					Amount	% of Cost	% FMV
Property Location	Suburban	Initial Equity			\$	1,361,577	30.00%	29.60%
Year Built	1998	Initial Loan			\$	3,177,013	70.00%	69.07%
Purchase Price:	\$ 4,450,000			Amount		Rate	Term (Yrs)	Mo Payment
Fair Market Value (FMV):	\$ 4,538,590	Mortgage #1		\$ 3,177,013		7.25%	10	\$ 21,673
		Mortgage #2						
Sq. Footage:	21,300							
Capitalization Rate:	8.95%							
	•							
Rental Income & Ex	penses		(3 Year Projec	cted	Cash Flow	Before Taxe	es
Monthly Donto	\$ 38,545		Einst Eull Voor			2011	2012	2013
Monthly Rents: Annual Rents:	\$ 462,541		First Full Year Gross Rental Inc		\$	465,855	\$ 502,397	\$ 507,728
Annual Expense:	\$ 107,975		Opex Reimburse		\$	60,831	\$ 62,656	\$ 64,536
Annual Debt Service:	\$ 260,074		Other Income	ment	\$	6,180	\$ 6,365	\$ 6,556
Cap X Reserve	\$0.20		Less: Vacancy &	Credit Loss	\$	(26,643)	\$ (28,571)	\$ (28,941)
TI Reserve	\$0.20		Total Income	Credit Loss	\$	506,222	\$ 542,847	\$ 549,879
Commission Reserve	\$0.36		Total Income		Ψ	300,222	ψ 312,017	ψ 212,072
	7335		Less: Operating l	Expenses	\$	(107,975)	\$ (111,214)	\$ (114,551)
Assumptions:		•	Less. Operating i	Expenses	Ψ	(107,573)	ψ (111,214)	ψ (114,331)
Rental Growth Rate:	3.00%		Net Operating In	come	\$	398,248	\$ 431,633	\$ 435,328
Expense Growth Rate:	3.00%		ret operating in		Ψ.	0,0,2.0	ψ .61,666	ψ,ε20
Management Fee Rate	3.50%	Less: Annual Debt Service			\$	(260,074)	\$ (260,074)	\$ (260,074)
			Less: Funded Re	serves	\$	(31,035)	\$ (31,966)	\$ (32,925)
Marginal Tax Rate:	35.00%							
Capital Gain Tax Rate:	15.00%		Cash Flow Befor	e Taxes	\$	107,139	\$ 139,593	\$ 142,329
Einensial Daties	9 Do4 o I-	(D.C)T)		C		I	~
Financial Ratios	& Return on II			•	Com	parauve N	Aeasurement	
		2011	2016	D /G C			2011	2016
Dobt Covere as Patis (DCP)		1.53	1.65	Revenue/Sqft Expense/Sqft			\$ 25.02 \$ 5.07	\$ 27.45 \$ 5.88
Debt Coverage Ratio (DCR) Expense Ratio		20.26%	21.41%	NOI/Sqft			\$ 3.07	\$ 20.20
Loan to Value Ratio (LVR)		66.96%	56.59%	Balance/Sqft			\$ 146.29	\$ 136.66
Breakeven Point - (%OCC to carr	v Bldo)	71.69%	69.37%	Darance/Sqrt			\$ 140.27	φ 130.00
Breakeven Folik (70000 to carry	y Diag)	71.0570	07.5770			Resale A	nalveje	
Control of a Post of and a second	`	9.770/	0.400/			KCSaic A	Marysis	
Capitalization Rate (based on cost		8.77%	9.48%					
Capitalization Rate (based on Res	ale value)	8.73%	8.53%					
No December 11.1 ADM 4. C	4	¢ 100 170	ф 20.6.202					
Net Present Value (NPV) (before taxes)		\$ 108,172	\$ 286,292					
Net Present Value (NPV) (after ta	\$ 51,661	\$ 199,807						
Cash on Cash Return (before taxe	7.63%	9.85%						
Cash on Cash Return (after taxes)	7.63% 9.85% 5.06% 10.42%							
Cash on Cash Return (after taxes)		3.00%	10.4270		Ru	ilding Sau	are Footage	
Internal Rate of Return (IRR) (bef	ore taxes)	23.38%	17.74%		- D(II	nams oqu	are rootage	
Internal Rate of Return (IRR) (after	,	17.56%	16.04%	21,300		Building O	ccupanied	100.0%
Mod Internal Rate of Return (MIF		23.38%	16.86%	21,300		Initial V		0.0%
Mod Internal Rate of Return (MIR		17.56%	15.55%	21,300		Total Ren	•	100.0%
	, , ,							
			,					

Manual Input
Referenced from another worksheet
Calculation

General:		General
<u>CC456</u>	Identification Number	
Chester Court	Property Name	
60 Market Street	Street Address	
West Chester	City	
Pa	State	
19046	Zip	
	MSA	
21,300	Gross Building Square Feet	
Office	Property Type	
Suburban	Property Location (CDB of Suburban)	
1998	Year Built	
American Financial	Sponsor Name	
70-258959	Sponsor EIN Number	
	1	

ProForma Facts:			Underwrting
3.50 %	Management Fee	This is a % of Reven	ue
5.00 %	Vacancy Assumption:	% of Effective Rent	
3.00 %	Opex Growth Projection		
3.00 %	Rent Growth Rate		
15.00 %	Capital Gains Federal Tax rate		
2	Targeted Month of Analysis		
2010	Targeted Year of Analysis		
10 Years	Number of Years for DCF		
2/1/2010	First Day of Acquisition Month		

Opera	ting Costs:		Property
	Detail	Detail or Summary See Operating Expense Page for Detail	ail
\$ \$	8.50	This number is not included in the analysis FALSE	

Debt:		Lender
70.00%	Max LTV %	
\$3,177,013	Max Initial Loan - Lower of Appra	isal or Purchase Price
1.2	Underwriting DSCR	
10 Years	Term to Maturity (years)	
30 Years	Amortization Term (years)	
10 Yr Treasury	Index Type	
4.750%	Index Rate	
2.500%	Spread	
7.250%	Coupon Rate	
8.186%	Constant	
	Debt Allctn %	3,177,013
	Revolver 0.00%	-
	Structured Debt 100.00%	3,177,013
	Equity	1,361,577
		4,538,590
No	Debt Assumption (Yes/No)	
0.25%	Debt Points	
5.1500%	1 Month LIBOR	

Last updated:	1/9/10
Date of Creation	on

Print Information:	General
Exec Report 2011 First Full Year of Cash Florence 2016 Cash Flow Partnership Full Report	ow 6 Years

Value Informatio	n:	Property
\$ 4,600,000	Appraisal Value	
12/23/2009	Date of Last Appraisal	
4,450,000	Purchase Price	
88,590	Closing Costs 1.99% of Acquisition Costs	
4,538,590	Total Cost of Acquisition	
213.08	Price/sf based on Acquisition Costs	
8.66%	Direct Cap Rate On Appraisal	Underwrting
8.77%	Direct Cap Rate On Total Acquisition	
6 Years	Cap Year	
0.50%	Terminal Cap Rate (Premium Over Direct Cap Rate)	
12.50%	Discount Rate (Rate of Return on Equity)	

Leasing: Rent Ro	Property
Detail	Detail or Summary See Rent Roll Page for Detail
15,000 SI	Total SF Occupied
\$20 PSF	Market Rent (psf)
8 Years	This number is not included in the analysis.
\$ 6,000.00	Other Income
5 Years	Rollover Term in Years Underwrting
6 months	Renewal Donwtime in months
\$10 PSF	TI New
\$5 PSF	TI Renewal
4.00%	Commission New
2.00%	Commission Renewal
25.00%	New Lease Probability
75.00%	Renewal Probability

SCR - Year .	<u> </u>		Lender
		Lender's Cash flow is computed by adjusting NOI as follows:	
398,248		Year 1 - NOI First Full Year	
		Adjustments:	
5.00	%	Vacancy adjustment	
3.50	%	Management fee	
\$0.20 PSF		Capital Reserves	
\$1.26 PSF		Leasing Commission Reserve	
\$260,074		First Full Year P&I Payment (using 30 yr amort)	
1.53		Year 1 - DSCR	
		Note: DSCR must be 1.2 or higher	

					<u>Amort</u>									
		<u>Beginning</u>	Include as Initial	<u>.</u>	<u>Term</u>							<u>Maturity</u>	<u>Balloon</u>	Balloon
	<u>Del</u>	t Principal	Debt (Y/N)	Rate Term	(in yrs)	<u>10</u>	Index Name	Index Rate	Spread	Coupon Rate	Begin Date	<u>Date</u>	<u>Date</u>	Amount
Revolver	0.09	6 -	Y	0	25	30	1 Month LIBOR	5.1500%		5.1500%	02/28/10	02/28/10	02/28/10	-
Mortgage 1	37.7	% 3,177,01	3 Y	10	30	30	10 Yr Treasury	4.7500%	2.5000%	7.2500%	02/28/10	02/29/20	02/29/20	2,736,985
Mortgage 2	32.5	% 2,736,98	5 N	5	25	30	10 Yr Treasury	4.9500%	2.5000%	7.4500%	02/29/20	02/28/25	02/28/25	2,509,181
Mortgage 3	29.8	% 2,509,18	1 N	5	25	30	10 Yr Treasury	5.4500%	1.3500%	6.8000%	02/28/25	02/28/30	02/28/30	2,281,491
Self Amort D1	0.09	6 -	N							0.0000%				-
	100.0	% 8,423,17	9	Analysis B	egin Year	2010					MUST USE	LAST DAY O	F MONTH	

60 Market Street West Chester Pa

Potential Rental Income

Opex Reimbursement

Other Income

Effective Rental Income

Less: Vacancy & Credit Losses

Gross Operating Income

Operating Expenses

General Building Maintenance Administrative Building Exp Professional Fees

Management Fee

Landscaping Weather Related

Jantorial

Waste Removal

Pest Control

Utilties/Electric
Utilities/Gas & Fuel

Utilities/other

Insurance

Elevator

HVAC Exp

Real Estate Taxes

Rental Commissions

Security

Alternation & Repair

Total Operating Expenses

Net Operating Income (NOI)

Less: Annual Debt Service Less: Funded Reserves

Cash Flow Before Taxes

Income Taxes: Benefit (Expense)

Cash Flow After Taxes

Annual Property Operating Data

10 Year Net Operating Income (NOI) Analysis

T				
Р	ล	r	Ħ	a

	2010	2011		2012		2013	2014			2015		2016		2017		2018	2019
	425,482	465,855		502,397		507,728		509,725		493,553		506,916		557,912		586,519	593,606
	50,692	60,831		62,656		64,536		66,472		68,466		70,520		72,635		74,814	77,059
\$	6,000	6,180		6,365		6,556		6,753		6,956		7,164		7,379		7,601	7,829
\$	482,174	\$ 532,866	\$	571,418	\$	578,820	\$	582,950	\$	568,974	\$	584,600	\$	637,926	\$	668,934	\$ 678,493
	(24,109)	(26,643)		(28,571)		(28,941)		(29,147)		(28,449)		(29,230)		(31,896)		(33,447)	(33,925)
\$	458,065	\$ 506,222	\$	542,847	\$	549,879	\$	553,802	\$	540,526	\$	555,370	\$	606,030	\$	635,488	\$ 644,568
_								-								_	
	760	912		939		968		997		1,026		1,057		1,089		1,122	1,155
	4,167	5,000		5,150		5,305		5,464		5,628		5,796		5,970		6,149	6,334
	1,667	2,000		2,060		2,122		2,185		2,251		2,319		2,388		2,460	2,534
	13,491	16,189		16,675		17,175		17,690		18,221		18,767		19,330		19,910	20,508
	-	-		-		-		-		-		-		-		-	-
	-	-		-		-		-		-		-		-		-	-
	-	-		-		-		-		-		-		-		-	-
	-	-		-		-		-		-		-		-		-	-
	-	-		-		-		-		-		-		-		-	-
	-	-		-		-		-		-				-		-	-
	5,102	6,122		6,306		6,495		6,690		6,890		7,097		7,310		7,529	7,755
	7.026			-		10 102		10.406		10.710		-		-		-	10.062
	7,936	9,523		9,809		10,103		10,406		10,718		11,040		11,371		11,712	12,063
	-	-		-		-		-		-		-		-		-	-
	30,191	36,229		37,316		38,435		39,588		40,776		41,999		43,259		44,557	45,894
	50,171	30,229		57,510		50,455		39,366		40,770		41,777		43,237		44,337	43,034
						_		_		_		_		_		_	
	26,667	32,000		32,960		33,949		34,967		36,016		37,097		38,210		39,356	40,537
\$	89,979	\$ 107,975	\$	111,214	\$	114,551	\$	117,987	\$	121,527	\$	125,173	\$	128,928	\$	132,796	\$ 136,779
	260.005		 l _	424 (22		405.000		405.04-	φ.	440.000		100 100					
<u>\$</u>	368,086	\$ 398,248	<u>\$</u>	431,633	\$	435,328	\$	435,815	\$	418,999	\$	430,198	\$	477,102	<u>\$</u>	502,692	\$ 507,789
	(220, 401)	(260.074)		(260.074)	l	(260.074)		(260.074)		(260.074)		(2(0,074)		(260.074)		(260.074)	(260.074)
	(238,401)	(260,074)		(260,074)		(260,074)		(260,074)		(260,074)		(260,074)		(260,074)		(260,074)	(260,074)
	(25,863)	(31,035)		(31,966)		(32,925)		(33,913)		(34,930)		(35,978)	ı	(37,057)		(38,169)	(39,314)
\$	103,823	\$ 107,139	<u>\$</u>	139,593	\$	142,329	\$	141,829	\$	123,995	<u>\$</u>	134,146	\$	179,971	<u>\$</u>	204,449	\$ 208,401
	(34,986)	(32,161)		(19,940)		(18,056)		(17,235)		3,010		7,713		52,221		62,118	64,931
\$	68,837	\$ 74,977	\$	119,652	\$	124,273	\$	124,593	\$	127,005	\$	141,859	\$	232,192	\$	266,567	\$ 273,332

Annual Property Operating Data

10 Year Financial Ratios & Return on Investment (ROI) 60 Market Street West Chester Pa

Partial

	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
Property Resale Analysis										
Project Sale Price	4,293,914	4,653,874	4,693,716	4,698,971	4,517,657	4,638,403	5,144,127	5,420,037	5,474,992	5,118,626
Less: Selling Expenses 2.0%	(85,878)	(93,077)	(93,874)	(93,979)	(90,353)	(92,768)	(102,883)	(108,401)	(109,500)	(102,373)
Adjusted Propjected Sales Price	4,208,036	4,560,797	4,599,842	4,604,991	4,427,304	4,545,635	5,041,244	5,311,636	5,365,492	5,016,254
Less: Mortgage(s) Balance Payoff	3,148,912	3,116,057	3,080,739	3,042,773	3,001,962	2,958,092	2,910,933	2,860,239	2,805,745	2,747,166
GAAL DOOGEDDGA A	1.050.104	1 444 540	1.510.102	1.562.210	1 425 242	1.505.544	2 120 211	2 451 205	2.550.545	2 2 60 007
SALE PROCEEDS before taxes	1,059,124	1,444,740	1,519,103	1,562,218	1,425,342	1,587,544	2,130,311	2,451,397	2,559,747	2,269,087
Income Taxes: Benefit (Expense)	2,277	(103,071)	(325,351)	(367,562)	(202,650)	(252,493)	(740,349)	(803,961)	(868,974)	(820,041)
SALE PROCEEDS after taxes	1,056,847	1,547,811	1,844,454	1,929,780	1,627,992	1,840,036	2,870,660	3,255,358	3,428,721	3,089,128
Cash Position	1,030,047	1,547,011	1,044,434	1,525,700	1,027,772	1,040,030	2,070,000	3,233,330	3,420,721	3,007,120
Cash I ostion										
Cash Generated in Current Year	\$ 103,823	\$ 107,139	\$ 139,593	\$ 142,329	\$ 141,829	\$ 123,995	\$ 134,146	\$ 179,971	\$ 204,449	\$ 208,401
Cash Generated in Previous Year	-	\$ 103,823	\$ 107,139	\$ 139,593	\$ 142,329	\$ 141,829	\$ 123,995	\$ 134,146	\$ 179,971	\$ 204,449
Cash Generated From Property Sale	1,056,847	1,547,811	1,844,454	1,929,780	1,627,992	1,840,036	2,870,660	3,255,358	3,428,721	3,089,128
Original Initial Investment	(1,361,577)			(1,361,577)		(1,361,577)	(1,361,577)	(1,361,577)		(1,361,577)
Total Potential CASH Generated	(200,908)	397,195	729,609	850,125	550,573	744,283	1,767,224	2,207,898	2,451,564	2,140,401
Financial Measures										
Debt Coverage Ratio (DCR)	1.54	1.53	1.66	1.67	1.68	1.61	1.65	1.83	1.93	1.95
Expense Ratio	19%	20%	19%	20%	20%	21%	21%	20%	20%	20%
Loan to Value Ratio (LVR)	73%	67%	66%	65%	66%	64%	57%	53%	51%	54%
Breakeven Point	72%	72%	68%	68%	68%	68%	69%	69%	62%	62%
Constallantian Data	0.110/	0.770/	0.510/	9.59%	0.700/	0.220/	0.400/	10.510/	11.000/	11 100/
Capitalization Rate (based on cost)	8.11% 8.75%	8.77% 8.73%	9.51% 9.38%	9.59% 9.45%	9.60% 9.84%	9.23% 9.22%	9.48% 8.53%	10.51% 8.98%	11.08% 9.37%	11.19% 10.12%
Capitalization Rate (based on Resale Value after cost)	0.75%	8.73%	9.30%	9.45%	9.04%	9.2270	0.55%	0.9070	9.37%	10.1270
Net Present Value (NPV) (before taxes) 12.50%	(\$176,561)	\$108,172	\$131,604	\$128,830	\$23,213	\$76,501	\$286,292	\$377,791	\$379,999	\$256,135
Net Present Value (NPV) (after taxes) 12.50%	(\$207,659)	\$51,661	\$61,089	\$47,042	(\$68,139)	(\$13,367)	\$199,807	\$311,659	\$335,387	\$231,518
1210 070	(4201,000)	402,002	402,00 5	Ψ17 , 01=	(400,20)	(420,007)	41 22,000.	4011,00 5	4000,007	\$201,010
Cash on Cash Return (before taxes)	7.63%	7.63%	10.25%	10.25%	10.42%	10.42%	9.85%	9.85%	15.02%	15.02%
Cash on Cash Return (after taxes)	5.06%	5.06%	8.79%	8.79%	9.15%	9.15%	10.42%	10.42%	19.58%	19.58%
Internal Rate of Return (IRR) (before taxes)	0.00%	23.38%	19.18%	17.00%	13.16%	14.27%	17.74%	18.38%	17.83%	15.99%
Internal Rate of Return (IRR) (after taxes)	0.00%	17.56%	15.53%	14.11%	10.61%	12.20%	16.04%	17.16%	16.98%	15.47%
Mod Internal Rate of Return (MIRR) (before taxes)	0.00%	23.38%	18.94%	16.67%	13.08%	14.00%	16.86%	17.28%	16.69%	15.11%
Mod Internal Rate of Return (MIRR) (after taxes)	0.00%	17.56%	15.45%	14.01%	10.79%	12.24%	15.55%	16.42%	16.16%	14.82%
Command Palamas/Saft	¢ 147.04	¢ 146.30	¢ 144.64	¢ 143.07	¢ 140.04	¢ 120.00	¢ 126.66	¢ 124.30	¢ 121.72	¢ 130.07
Current Balance/Sqft	\$ 147.84	\$ 146.29	\$ 144.64	\$ 142.85	\$ 140.94		\$ 136.66	\$ 134.28	\$ 131.73	
Revenue/Sqft Expense/Sqft	\$ 22.64 \$ 4.22	\$ 25.02 \$ 5.07	\$ 26.83 \$ 5.22	\$ 27.17 \$ 5.38	\$ 27.37 \$ 5.54	\$ 26.71 \$ 5.71	\$ 27.45 \$ 5.88	\$ 29.95 \$ 6.05	\$ 31.41 \$ 6.23	\$ 31.85 \$ 6.42
NOI/Sqft	\$ 4.22 \$ 17.28	\$ 5.07 \$ 18.70	\$ 5.22 \$ 20.26	\$ 5.38 \$ 20.44	\$ 5.54 \$ 20.46	\$ 5.71 \$ 19.67	\$ 20.20	\$ 0.05	\$ 0.23 \$ 23.60	\$ 0.42 \$ 23.84
nonoqu	ψ 1/.20	φ 10./0	φ 20.20	φ 4 0.44	Ψ 20.40	φ 1 7. 0/	φ 20.20	φ <i>ΔΔ.</i> + U	φ 23.00	φ 23.04

Operating Expenses

60 Market Street West Chester Pa

Building Square Feet

21,300

Expense				Detail Annual	Pri	ice/ Sq	Annual	% of
Description			A	Amount		Ft	Increase	Expenses
	\$	-	Φ.	010		0.04		10/
General Building Maintenance		-	\$	912		0.04		1%
Administrative Building Exp		-		5,000		0.23		5% 2%
Professional Fees		-		2,000		0.09		2%
Management Fee		-		16,189		0.76		15%
Landscaping		-		-		-		0%
Weather Related		-		-		-		0%
Jantorial		-		-		-		0%
Waste Removal		-		-		-		0%
Pest Control		-		-		-		0%
Utilties/Electric		-		- 100		-		0%
Utilities/Gas & Fuel		-		6,122		0.29		6%
Utilities/other		-		0.522		0.45		0%
Insurance		-		9,523		0.45		9%
Elevator		-		-		-		0%
HVAC Exp Real Estate Taxes		-		- 26 220		- 1.70		0%
Rental Commissions		-		36,229		1.70		34%
		-		-		-		0% 0%
Security Alternation & Repair		-		32,000		1.50		30%
Alternation & Repair	\$		\$	107,975	\$	5.07		100%
	Ψ		Ψ	107,973	Ψ	3.07		100 / 0
Capital Reserve			\$	4,260	\$	0.20	Based on age	e of Building
Commission Reserve			\$	7,650	\$	0.36		
Tenant Improvement Reserve			\$	19,125	\$	0.90		
Total Reserves			\$	31,035				

Notes

Tenant Rent Roll

60 Market Street West Chester , Pa

As of I	loto	01/09/10									Doto	Beginning In	como	02/28/10	ı			
NRSF	ate	21,300					ALL INPUTS	MUST BE B	ASED ON C	URRENT INI	FORMATION		come	02/20/10				
								2010	(CALC)	Annual		Next Annual						
				Lease	Lease	Lease	RR	Current	Rent	Increase	_	Increase	Step	Step		Reimbu	rsables	
	Suite	Tenant	SF	Type	Start	Expire	Pro Rata	Rent	P.S.F.*	Y/(N)	Increase %	Date	Date	Rent	CAM	Formula	RE TAX	Formula
							0.00%	\$0	#DIV/0!	0	0%	#VALUE!	01/00/00	\$0	\$0	0.00%	\$0	0.009
1	1&2	Sovereign Bank	12,000	Net	01/22/99	12/31/23	56.34%	\$312,923	26.08	N	0%	1/0/00	01/31/12	\$350,311	\$40,420	56.34%	\$20,411	56.34%
2	3	American Express	5,300	Gross	06/01/09	05/21/16	24.88%	\$90,168	17.01	N	0%	1/0/00	06/01/12	\$90,830	\$0	0.00%	\$0	0.009
3	4	Swartz, Campbell & Detweiler	4,000	Gross	03/15/09	03/31/15	18.78%	\$59,450	14.86	Y	3%	3/31/10	01/00/00	\$0	\$0	0.00%	\$0	0.009
4			0				0.00%	\$0	#DIV/0!	N	0%		01/00/00	\$0	\$0	0.00%	\$0	0.00%
5			0				0.00%	\$0	#DIV/0!	N	0%		01/00/00	\$0	\$0	0.00%	\$0	0.00%
6			0				0.00%	\$0	#DIV/0!	N	0%		01/00/00	\$0	\$0	0.00%	\$0	0.00%
7			0				0.00%	\$0	#DIV/0!	N	0%		01/00/00	\$0	\$0	0.00%	\$0	0.00%
8			0				0.00%	\$0	#DIV/0!	N	0%		01/00/00	\$0	\$0	0.00%	\$0	0.00%
Total	3		21,300				100.00%	\$462,541	21.72					\$0	\$40,420		\$20,411	
Sum							0.00%	\$0	#DIV/0!						\$0	0.00%	\$0	0.009
Vacant	MTM	!	0				0.00%	\$0	#DIV/0!						\$0	0.00%	\$0	0.00%
Vacant			0				0.00%	\$0	#DIV/0!						\$0	0.00%	\$0	0.00%
Total V			0				0.00%	\$0							\$0		\$0	1
GROS	S POT	TENTIAL INCOME	21,300				100.00%	\$462,541	21.72				1		\$40,420		\$20,411	
				2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024
		Potential Rental Income		\$ 425,482	\$ 465,855	\$ 502,397	\$ 507,728	\$ 509,725		\$ 380,588	\$ 350,311		\$ 350,311					l .
		Rollover rent		-	-	-	-	-	69,788	180,459	229,328	236,208	243,295	250,593	258,111	265,855	273,830	645,974
		Rollover downtime Rent	ļ	-	-	-	-	-	(34,778)	(54,130)	(21,728)	-	-	(40,317)	(62,752)	(25,188)	-	(181,511
	_	Manual Adjustments		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
		Total Rent		\$ 425,482	\$ 465,855	\$ 502,397	\$ 507,728	\$ 509,725	\$ 493,553	\$ 506,916	\$ 557,912	\$ 586,519	\$ 593,606	\$ 560,587	\$ 545,670	\$ 590,977	\$ 624,141	\$ 464,463

Please note if management fee is included in CAM

^{*}For vacancy, rent psf is market

LEASE ROLL-OVER ANALYSIS

PROPERTY DATA

Name	Chester Court
City, State	West Chester, Pa
Property Size	21,300
Occupied Area	
Vacant Area	0
Occupancy	0.00%
Loan Term	10
Occupied SF Rolling	

ASSUMPTIONS

New Lease Probability	25.00%	
Renewal Probability	75.00%	
Rollover Term	5	Years
Downtime In months	6	Months
Market Rent (psf)	\$20.00	PSF
Rent Growth Rate	3%	
TI New	\$10.00	PSF
TI Renewal	\$5.00	PSF
Commission New	4%	
Commission Renewal	2%	

No.	Year	Square Feet Expiring	% of Total	Mkt Rent Growth	2nd Roll-Over	Total Roll-Over	TI New	TI Renewal	Total TIs	Commission New	Commission Renewal	Total Commissions	Total TIs & Commissions
1100	2002	<i></i>	70 01 10001	010 1111	11011 0 101	Tion over	2211011	11 110110 111	2.20	21011	210210 11412	Somme	
1	2010	0	0.00%	\$ 10.00	0	-	0	0	0	0	0	0	0
2	2011	0	0.00%	\$ 10.30	0	-	0	0	0	0	0	0	0
3	2012	0	0.00%	\$ 10.61	0	-	0	0	0	0	0	0	0
4	2013	0	0.00%	\$ 10.93	0	-	0	0	0	0	0	0	0
5	2014	0	0.00%	\$ 11.26	0	-	0	0	0	0	0	0	0
6	2015	3,000	14.08%	\$ 11.59	0	3,000	7,500	11,250	18,750	3,000	4,500	7,500	26,250
7	2016	4,533	21.28%	\$ 11.94	0	4,533	11,333	17,000	28,333	4,533	6,800	11,333	39,667
8	2017	1,767	8.29%	\$ 12.30	0	1,767	4,417	6,625	11,042	1,767	2,650	4,417	15,458
9	2018	0	0.00%	\$ 12.67	0	-	0	0	0	0	0	0	0
10	2019	0	0.00%	\$ 13.05	0	-	0	0	0	0	0	0	0
11	2020	0	0.00%	\$ 13.44	3,000	3,000	7,500	11,250	18,750	3,000	4,500	7,500	26,250
12	2021	0	0.00%	\$ 13.84	4,533	4,533	11,333	17,000	28,333	4,533	6,800	11,333	39,667
13	2022	0	0.00%	\$ 14.26	1,767	1,767	4,417	6,625	11,042	1,767	2,650	4,417	15,458
14	2023	0	0.00%	\$ 14.69	0	-	0	0	0	0	0	0	0
15	2024	12,000	56.34%	\$ 15.13	0	12,000	30,000	45,000	75,000	12,000	18,000	30,000	105,000
												_	

Total	21,300	100.00%	9,300	30,600	76,500	114,750	191,250	30,600	45,900	76,500	267,750
Average Per Year	2,130		930	3,060	7,650	11,475	19,125	3,060	4,590	7,650	26,775
% Rolling Per Year	10.00%										
Average Per Yr Per SF					\$0.36	\$0.54	\$0.90	\$0.14	\$0.22	\$0.36	\$1.26

Income Tax Analysis

60 Market Street West Chester Pa

Tax Analysis - Operations		2010		2011		2012		2013		2014		2015		2016		2017		2018		2019
Net Operating Income (NOI)		\$ 368,0	86	\$ 398,248	\$	431,633	\$	435,328	\$	435,815		418,999	\$	430,198	\$, .	\$	502,692	\$	507,789
Expense Portion of Capital Reserve		(25,8		(31,035)		(31,966)		(32,925)		(33,913)		(34,930)		(35,978)		(37,057)		(38,169)		(39,314)
Tax Depreciation		(231,8		(231,884)		(231,884)		(231,884)		(231,884)		(159,266)		(159,266)		(81,462)		(81,462)		(81,462)
Interest Expense - Mortgage		(210,3	(00)	(227,219)		(224,756)		(222,108)		(219,263)		(216,203)		(212,915)		(209,380)		(205,580)		(201,495)
O		¢ (00.4	(0)	¢ (01.900)	d	(5(072)	ø	(51,589)	ø	(40.244)	ф	0.500	d	22.020	ø	140 202	d	177 401	ø	185,517
Operating Taxable Income (Loss)		\$ (99,9	(00)	\$ (91,890)	3	(56,973)	3	(51,589)	Þ	(49,244)	Þ	8,599	\$	22,039	\$	149,203	Þ	177,481	\$	185,517
Federal & State Tax Rate	35.00%	35.0	00%	35.00%		35.00%		35.00%		35.00%		35.00%		35.00%		35.00%		35.00%		35.00%
rederal & State Tax Rate	33.00%	33.0	70 70	33.0070		33.0070		33.00%		33.00%		33.0070		33.00%		33.00%		33.00%		33.00%
Income Tax Benefit (Expense)		\$ (34,9	86)	\$ (32,161)	\$	(19,940)	\$	(18,056)	\$	(17,235)	\$	3,010	\$	7,713	\$	52,221	\$	62,118	\$	64,931
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							•													
Tax Analysis - Property Sale	e	2010		2011		2012		2013		2014		2015		2016		2017		2018		2019
Adjusted Projected Sales Price		4,293,9		4,653,874		4,693,716		4,698,971		4,517,657		4,638,403		5,144,127		5,420,037		5,474,992		5,118,626
Original Cost of Property		(4,538,	90)	(4,538,590)		(4,538,590)		(4,538,590)		(4,538,590)		(4,538,590)		(4,538,590)		(4,538,590)		(4,538,590)		(4,538,590)
Coin(Loss) on Proporty		\$ (244,6	76)	\$ 115,284	ø	155,126	¢	160,381	ø	(20,933)	\$	99,813	\$	605,537	\$	881,447	ø	936,402	Ф	580,036
Gain(Loss) on Property		\$ (244,)	(7 0)	3 115,264	<u>\$</u>	155,120	<u>\$</u>	100,381	Þ	(20,933)	3	99,813	<u> </u>	005,537	Ф	001,447	<u> </u>	930,402	Ф	300,030
Accumulated Depreciation/Amortization		231,8	84	463,767		695,651		927,535		1,159,419		1,318,685		1,477,951		1,559,413		1,640,875		1,722,337
recumulated Depreciation/runortization		231,0	704	403,707		075,051		721,333		1,137,417		1,510,005		1,477,551		1,557,415		1,040,073		1,722,337
Taxable Gain(Loss) on Property Sale		\$ (12,7	(92)	\$ 579,051	\$	850,777	\$	1,087,916	\$	1.138.485	\$	1.418.498	\$	2.083.488	\$	2,440,860	\$	2,577,276	\$	2,302,373
Tunusie Guin(2005) on Troperty Suic		ψ (12)	/ _ /	ψ 275,021	Ψ	020,777	Ψ	1,007,510	Ψ	1,100,100	Ψ	1,110,120	Ψ	2,000,100	Ψ	2,110,000	Ψ	2,077,270	Ψ	2,502,575
Capital Gain & State Rate on Sale	17.8%	17.3	30%	17.80%		17.80%		17.80%		17.80%		17.80%		17.80%		17.80%		17.80%		17.80%
								2,100,1		2,100,7				2,100,1				-,,,,,,		
Income Tax Benefit (Expense)		2,2	277	(103,071)		(151,438)		(193,649)		(202,650)		(252,493)		(370,861)		(434,473)		(458,755)		(409,822)
Recapture Tax	25%	Í	-	-		(173,913)		(173,913)		-		-		(369,488)		(369,488)		(410,219)		(410,219)
								·												
Income Tax Benefit (Expense)		\$ 2,3	77	\$ (103,071)	\$	(325,351)	\$	(367,562)	\$	(202,650)	\$	(252,493)	\$	(740,349)	\$	(803,961)	\$	(868,974)	\$	(820,041)
				. (===,===)	-	<u> </u>		(= = · ;= v=)	<u></u>	(===,==0)	-	(===,==0)	-	(1 1 2)	-	(======)	-	(**********)	-	(2-2)2-2)