Projected Financial Analysis Summary

Gas Station Venture

40 Locations

2 Locations closed

Anytown, Pa





Presented By

Glenn Blumenthal Malvern Advisors, LLC

Thursday, March 31, 2011

Disclaimer: All information presented is believed to be accurate.

The information, calculations & data presented in this report are believed to be accurate but are not guaranteed or warranted. The information contained in this report shall not be considered as a substitution for a legal, accounting or other professional advice. Please seek proper legal and tax advice as appropriate before making any decisions on real estate.

General Assumption Summary

Gas Station Venture

Anytown, Pa

General Assumptions

1	The property was purchased 1/2012 and sold on the last month of the year of the analysis.											
2	The analysis assumes a purchase on 1/2012, therefore 2012 of the analysis is a partial year. The asset is comprised of 145 214 Square Feet.											
3	The asset is comprised of 145,214 Square Feet.											
4	The property has an Appraisal Value of \$40,000,000 as of 12/23/2011											
5	The property has a Purchase Price of \$41,887,600 (including purchase/closing costs).											
6	The analysis includes a Management Fee of 3.5 %.											
7	The analysis includes a Vacancy or Credit Loss Assumption of 0 %.											
8	The Operating Expense information for this analysis is based on Summary information											
	and has a total square foot cost of \$2.30 psf (including Management fees).											
9	The Rental Income information for this analysis is based on Summary information											
10	and is base on a market rent per square foot value of \$26.17 psf.											
11	The analysis has the following Annual Per Foot Reserves:											
	Capital Reserve \$ - Psf											
	Leasing Commission Reserve \$ - Psf											
	Tenant Improvement Reserve \$ - Psf											
12	The analysis includes debt assumptions with a Max Loan To Value (LTV) ratio of 70 %.											
13	Max Initial Loan - based on the lower of Appraisal Value or Purchase Price.											
14	The debt assumptions are based on a Minimum DSCR of 1.2											
15	The Discount Rate used in the IRR Analysis was 14%											
16	For tax purposes, it is assumed that the property is held for greater than one year.											
17	It is assumed that the owners Fed & State Tax backet is 35% and Capital Gains Rate of 17.8%.											

2



Presented By

Glenn Blumenthal Malvern Advisors, LLC

Thursday, March 31, 2011

Disclaimer: All information presented is believed to be accurate.

The information, calculations & data presented in this report are believed to be accurate but are not guaranteed or warranted. The information contained in this report shall not be considered as a substitution for a legal, accounting or other professional advice. Please seek proper legal and tax advice as appropriate before making any decisions on real estate.

Executive Summary Gas Station Venture

3/14/2011

Property Inform	nation]	Debt Informati	ion		
Type:	Retail				Amount	% of Cost	%	FMV
Property Location	CBD		Initial Equity		\$ 4,087,600	9.76%		10.22%
Year Built	Various		Mezz Debt/Rev	volver	\$ 9,800,000		24.50%	
			Initial Loan		\$ 28,000,000	66.85%		70.00%
Purchase Price:	\$ 40,000,000							
Fair Market Value (FMV):	\$ 41,887,600			Amount	Rate	Term (Yrs)	Mo l	Payment
			Mortgage #1	\$28,000,000	6.25%	10	\$	204,660
Sq. Footage:	145,214		Mezz Debt	\$ 9,800,000	14.00%	15	\$	114,333
Capitalization Rate:	9.51%		Initial Avg Wtg	g Cost of Debt	10.13%			
Pantal Income & I				2 Wasu Dusis	stad Cash Flar	Dofono Torro	. ~	
Rental Income & I	expenses			3 Year Proje	cted Cash Flor	w Beiore Taxe	es	
Monthly Rents: #			F First Full Yea		2012	2013		2014
Annual Rents: #			Gross Rental Inco		\$ 3,884,475	\$ 3,942,742		,001,883
Annual Expense:	\$ 349,289	C	pex Reimburser	ment	\$ 240,136	\$ 261,966	\$	269,825
Annual Debt Service:	\$ 3,827,919		Other Income		\$ -	\$ -	\$	-
Cap X Reserve	\$0.00		ess: Vacancy &	Credit Loss	\$ -	\$ -	\$	-
TI Reserve	\$0.00	Γ	otal Income		\$ 4,124,610	\$ 4,204,708	\$ 4	,271,708
Commission Reserve	\$0.00	ī	ess: Operating I	Evnences	\$ (320,181)	\$ (349,289)	\$	(359,767)
Assumptions:		L	ess. Operating 1	Ψ (320,101)	ψ (347,267)	Ψ	(337,707)	
Rental Growth Rate:	2.50%	N	Net Operating Inc	come	\$ 3,804,429	\$ 3,855,419	\$ 3	,911,941
Expense Growth Rate:	3.00%							
Management Fee Rate	3.50%	I	ess: Annual Deb	ot Service	\$ (3,804,585)	\$ (3,683,019)	\$ (3	,683,019)
Discount Rate	14.00%	L	ess: Funded Res	serves	\$ -	\$ -	\$	-
Marginal Tax Rate:	35.00%							
Capital Gain Tax Rate:	15.00%	(Cash Flow Before	e Taxes	\$ (156)	\$ 172,401	\$	228,922
Financial Ratio	s & Return on I	nvestment (R	OI)		Comparative	Measurement	S	
		2012	2021		•	2012		2021
				Revenue/Sqft		\$ 28.40	\$	32.87
Debt Coverage Ratio (DCR)		1.00	1.18	Expense/Sqft		\$ 2.20	\$	3.05
Expense Ratio		7.76%	9.27%	NOI/Sqft		\$ 26.20	\$	29.82
Loan to Value Ratio (LVR)		90.71%	59.61%	Balance/Sqft		\$ 248.18	\$	185.88
Breakeven Point - (% OCC to	carry Bldg)	100.00%	87.54%					
					Resale	Analysis		
Capitalization Rate (based on		9.08%	10.34%				2	2021
Capitalization Rate (based on	Resale Value)	9.77%	9.76%					,280,956
				Less: Selling	Expenses			(905,619)
Net Present Value (NPV) (bef	fore taxes)	\$ (137)	\$ 1,542,700	Adjusted Pro	jected Sales Pri	ice	44	,375,337
Net Present Value (NPV) (after		\$ 379,159	\$ 2,534,185	-				
					ige(s) Balance I	Payoff		,992,620
Cash on Cash Return (before	0.00%	15.85%	Sales Proceed	ds before taxes		17	,382,717	
Cash on Cash Return (after ta	10.57%	5.84%						
Internal Data of Datum (IDD)	(hafara tayas)	0.000/	22.270/		Building Sq	uare Footage		
Internal Rate of Return (IRR)		0.00% 0.00%	22.27%	145 014	Duilding C	logunaniad	17	00.0%
Internal Rate of Return (IRR) Mod Internal Rate of Return (22.11% 21.22%	145,214	Building C Initial V	_		
Mod Internal Rate of Return (0.00%		145,214	Total Rer	-		0.0%
wiou internal Rate of Return (winkk) (aitei taxes)	0.00%	19.55%	143,214	Total Rei	nadie 31'		00.0%

Malvern Advisors LLC General Input Information Monday, March 14, 2011 Manual Input
Referenced from another worksheet
Calculation

General:		General
<u>CC456</u>	Identification Number	
Gas Station Venture	Property Name	
40 Locations	Street Address	
Anytown	City	
Pa	State	
	Zip	
145,214	Gross Building Square Feet	
Retail	Property Type	
CBD	Property Location (CDB of Suburban)	
Various	Year Built	
	Sponsor Name	
	EIN Number	

<u>ProForma Facts:</u>		
3.50 %	Management Fee	This is a % of Revenue
- %	Vacancy Assumption:	
3.00 %	Opex Growth Projection	
2.50 %	Rent Growth Rate	
15.00 %	Capital Gains Federal Tax rate	
1	Targeted Month of Analysis	
2012	Targeted Year of Analysis	
10 Years	Number of Years for DCF	
1/1/2012	First Day of Acquisition Month	

Operati	ng Costs:		Property
	Summary	Detail or Summary	
	75.00%	Operating Cost Reimbusement	
\$	1.50	Enter Price/SF Operating Number(Without Mgmt Fed	e)
\$	349,289	Gross Operating Expense (with 3.5% Mgmt Fee)	

Debt:			Lender							
70.00%	Max LTV %									
\$28,000,000	Max Initial Loan - I	ower of Appraisal or Pu	rchase Price							
1.2	Underwriting DSCR									
10 Years	Term to Maturity (y	Term to Maturity (years)								
20 Years	Amortization Term	Amortization Term (years)								
10 Yr Treasury	Index Type	Index Type								
4.250%	Index Rate									
2.000%	Spread									
6.250%	Coupon Rate									
8.771%	Constant									
		Debt Allctn %	28,000,000							
	Revolver	35.00%	9,800,000							
	Structured Debt	100.00%	28,000,000							
	Equity		4,087,600							
	1 7		41,887,600							
No	Debt Assumption (Y	es/No)								
0.00%	Debt Points									
14.0000%	1 Month LIBOR									

Last updated:	3/14/11
Date of Creation	on

\$3,884,474.5

Print Information:		General
Exec Report Cash Flow	2012 First Full Year of Cash 2021 Year of Exit	Flow 9 Years
Partnership		
Full Report		

Value Informatio	<u>n:</u>	Property
\$40,000,000	Appraisal Value	
12/23/2011	Date of Last Appraisal	
40,000,000	Purchase Price	
1,887,600	Closing Costs 4.72% of Acquisition Costs	
41,887,600	Total Cost of Acquisition	
288.45	Price/sf based on Acquisition Costs	
9.64%	Direct Cap Rate On Appraisal	Underwrting
9.20%	Direct Cap Rate On Total Acquisition	
11 Years	Cap Year	
0.50%	Terminal Cap Rate (Premium Over Direct Cap Rate)	
14.00%	Discount Rate (Rate of Return on Equity)	

Leasing: Rent	Roll		Property
Summary		Detail or Summary	
145,214	SF	Total SF Occupied	
\$26.8 PSF		Market Rent (psf)	
15 Years		Intital Term (in Years) of Occupied Square Feet.	
\$ -		Other Income	
15 Years		Rollover Term in Years	Underwrting
		Renewal Donwtime in months	
		TI New	
		TI Renewal	
4.00%		Commission New	
2.00%		Commission Renewal	
25.00%		New Lease Probability	
75.00%		Renewal Probability	

,804,429	Lender's Cash flow is computed by adjusting NOI as follows: Year 1 - NOI First Full Year	
- % 3.50 %	Adjustments: Vacancy adjustment Management fee Capital Reserves	
	Leasing Commission Reserve	
,	First Full Year P&I Payment (using 20 yr amort)	
	, -	year 1 - NOI First Full Year Adjustments: Vacancy adjustment Management fee Capital Reserves Leasing Commission Reserve First Full Year P&I Payment (using 20 yr amort)

					<u>Amort</u>									
		Beginning	Include as Initial		<u>Term</u>							Maturity	Balloon	Balloon
	<u>Debt</u>	Principal	Debt (Y/N)	Rate Term	(in yrs)	<u>10</u>	Index Name	Index Rate	Spread	Coupon Rate	Begin Date	<u>Date</u>	Date	Amount
Revolver	13.5%	9,800,000	Y	15	IO	Ю	1 Month LIBOR	14.0000%		14.0000%	01/31/12	01/31/27	01/31/27	9,800,000
Mortgage 1	38.7%	28,000,000	Y	10	20	30	10 Yr Treasury	4.2500%	2.0000%	6.2500%	01/31/12	01/31/22	01/31/22	########
Mortgage 2	25.0%	18,117,896	N	5	25	30	10 Yr Treasury	4.9500%	2.0000%	6.9500%	01/31/22	01/31/27	01/31/27	########
Mortgage 3	22.8%	16,506,036	N	5	25	30	10 Yr Treasury	5.4500%	1.3500%	6.8000%	01/31/27	01/31/32	01/31/32	########
Self Amort D1	0.0%	-	N							0.0000%				-
	100.0%	72,423,932		Analysis Be	egin Year	2012					MUST USE	LAST DAY O	F MONTH	

Annual Property Operating Data

40 Locations Anytown Pa 10 Year Net Operating Income (NOI) Analysis

Anytown Pa											
		2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
Potential Rental Income		3,884,475	3,942,742	4,001,883	4,061,911	4,122,840	4,184,682	4,247,452	4,311,164	4,375,832	4,441,469
1	75.00%	240,136	261,966	269,825	277,920	286,258	294,846	303,691	312,802	322,186	331,851
Other Income		\$ -	-	-	-	-	-	-	-	-	-
Effective Rental Income		\$4,124,610	\$4,204,708	\$4,271,708	\$4,339,831	\$4,409,097	\$4,479,528	\$4,551,143	\$4,623,966	\$4,698,017	\$4,773,320
Less: Vacancy & Credit Losses		-	-	-	-	-	-	-	-	-	-
Gross Operating Income		\$4,124,610	\$4,204,708	\$4,271,708	\$4,339,831	\$4,409,097	\$4,479,528	\$4,551,143	\$4,623,966	\$4,698,017	\$4,773,320
Operating Expenses	ļ		'				l		•		
General Building Maintenance		_	_	_	_	_	_	-	_	_	_
Administrative Building Exp		17,860	19,483	20,068	20,670	21,290	21,929	22,587	23,264	23,962	24,681
Professional Fees		1,405	1,532	1,578	1,626	1,675	1,725	1,776	1,830	1,885	1,941
Management Fee		121,917	133,000	136,990	141,100	145,333	149,693	154,183	158,809	163,573	168,480
Landscaping		_	-	_	, -	_	, -	_	_	_	_
Weather Related		401	438	451	464	478	493	508	523	538	555
Jantorial		22,475	24,519	25,254	26,012	26,792	27,596	28,424	29,276	30,155	31,059
Waste Removal		1,003	1,095	1,127	1,161	1,196	1,232	1,269	1,307	1,346	1,387
Pest Control		-	-	-	-	-	-	-	-	-	-
Utilties/Electric		30,904	33,713	34,724	35,766	36,839	37,944	39,083	40,255	41,463	42,707
Utilities/Gas & Fuel		3,411	3,722	3,833	3,948	4,067	4,189	4,314	4,444	4,577	4,714
Utilities/other		2,609	2,846	2,931	3,019	3,110	3,203	3,299	3,398	3,500	3,605
Insurance		8,428	9,194	9,470	9,754	10,047	10,348	10,659	10,979	11,308	11,647
Elevator		5,418	5,911	6,088	6,271	6,459	6,653	6,852	7,058	7,269	7,488
HVAC Exp		4,615	5,035	5,186	5,342	5,502	5,667	5,837	6,012	6,192	6,378
Real Estate Taxes		61,205	66,769	68,772	70,835	72,961	75,149	77,404	79,726	82,118	84,581
Rental Commissions		-	-	-	-	-	-	-	-	-	-
Security		13,445	14,667	15,107	15,561	16,027	16,508	17,003	17,514	18,039	18,580
Alternation & Repair		25,084	27,364	28,185	29,031	29,902	30,799	31,723	32,675	33,655	34,664
Total Operating Expenses		\$ 320,181	\$ 349,289	\$ 359,767	\$ 370,560	\$ 381,677	\$ 393,127	\$ 404,921	\$ 417,069	\$ 429,581	\$ 442,468
Total Operating Expenses	ļ	<u>φ 320,101</u>	ψ 349,209	ψ 337,707	Ψ 370,300	Ψ 301,077	ψ 373,127	φ 404,921	Ψ 417,000	φ 429,301	φ 442,400
Net Operating Income (NOI)		\$3,804,429	\$3,855,419	\$3,911,941	\$3,969,271	\$4,027,420	\$4,086,400	\$4,146,222	\$4,206,897	\$4,268,436	\$4,330,852
Less: Annual Debt Service	1	(3,804,585)	(3,683,019)	(3,683,019)	(3,683,019)	(3,683,019)	(3 683 010)	(3,683,019)	(3 683 010)	(3,683,019)	(3,683,019)
Less: Funded Reserves		(3,804,363)	(3,003,017)	(3,003,017)	(3,003,017)	(3,003,017)	(3,003,017)	(3,003,017)	(3,003,017)	(3,003,017)	(3,003,017)
Less. Funded Reserves	ļ	U	-	-	-	_	_	-	-	_	· ·
Net Cash Flow (NCF) Before Taxes		<u>\$ (156)</u>	\$ 172,401	\$ 228,922	\$ 286,252	\$ 344,402	\$ 403,382	\$ 463,203	\$ 523,878	\$ 585,418	\$ 647,833
Income Taxes: Benefit (Expense)		432,398	418,067	380,877	342,285	302,214	26,013	(17,261)	(313,597)	(360,439)	(409,214)
Net Cash Flow (NCF) After Taxes		\$ 432,242	\$ 590,468	\$ 609,799	\$ 628,537	\$ 646,615	\$ 429,395	\$ 445,942	\$ 210,281	\$ 224,979	\$ 238,619
net Cash Flow (NCF) After Taxes		φ 432,242	φ 57U,408	ক ৩৩৬,/৬৬	φ υ48,53/	Ф 040,015	φ 444,345	φ 445,942	\$ 41U,481	φ 444,919	Ф 438,019

40 Locations Anytown Pa

Annual Property Operating Data

10 Year Financial Ratios & Return on Investment (ROI)

	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
Property Resale Analysis										
Project Sale Price	39,729,380	40,311,824	40,902,598	41,501,818	42,109,596	42,726,048	43,351,291	43,985,444	44,628,625	45,280,956
Less: Selling Expenses 2.0%	(794,588)	(806,236)	(818,052)	(830,036)	(842,192)	(854,521)	(867,026)	(879,709)	(892,573)	(905,619)
Adjusted Projected Sales Price	38,934,793	39,505,587	40,084,546	40,671,781	41,267,404	41,871,527	42,484,266	43,105,735	43,736,053	44,375,337
				, ,		, ,		, ,		, ,
Less: Mortgage(s) Balance Payoff	36,038,504	35,265,279	34,442,319	33,566,424	32,634,190	31,641,994	30,585,977	29,462,035	28,265,800	26,992,620
	2 3,3 2 3,2 3	,,	.,,		,	,,	2 3,2 32,5	_,,,,,,,,,		,,,,_,,_,
SALE PROCEEDS before taxes	2,896,288	4,240,308	5,642,227	7,105,357	8,633,214	10,229,534	11,898,289	13,643,700	15,470,253	17,382,717
	, ,	, -,	-,-,-	.,,	-,,	-, -,	, ,	- , ,	.,,	. , , .
Income Taxes: Benefit (Expense)	34,970	(449,644)	(935,740)	(1,423,340)	(4,543,006)	(4,914,377)	(6,022,264)	(6,268,969)	(6,893,195)	(7,143,135)
SALE PROCEEDS after taxes	2,931,258	3,790,664	4,706,487	5,682,018	4,090,207	5,315,156	5,876,025	7,374,731	8,577,058	10,239,582
Cash Position	2,731,230	3,770,001	1,700,107	3,002,010	1,050,207	3,313,130	3,070,023	7,371,731	0,377,030	10,237,302
Cush I ostion										
Cash Generated in Current Year	\$ (156)	\$ 172,401	\$ 228,922	\$ 286,252	\$ 344,402	\$ 403,382	\$ 463,203	\$ 523,878	\$ 585,418	\$ 647,833
Cash Generated in Previous Years	\$ (130)	\$ 172,401		\$ 401,167	\$ 687,419	\$1,031,820	\$ 1,435,202	\$1,898,405	\$ 2,422,284	\$3,007,702
Cash Generated From Property Sale	2,931,258	3,790,664	4,706,487	5,682,018	4,090,207	5,315,156	5,876,025	7,374,731	8,577,058	10,239,582
Original Initial Investment	(4,087,600)	(4,087,600)	(4,087,600)	(4,087,600)		(4,087,600)	(4,087,600)	(4,087,600)		(4,087,600)
Total Potential CASH Generated	(1,156,498)	(124,691)	1,020,054	2,281,836	1,034,428	2,662,758	3,686,830	5,709,415	7,497,160	9,807,517
Financial Measures	(1,130,476)	(124,071)	1,020,034	2,201,030	1,034,420	2,002,738	3,000,030	3,707,413	7,477,100	7,007,517
r manciai wicasui es										
Debt Coverage Ratio (DCR)	1.00	1.05	1.06	1.08	1.09	1.11	1.13	1.14	1.16	1.18
Expense Ratio	8%	1.03 8%	1.00 8%	1.08 9%	9%	1.11 9%	9%	1.1 4 9%	1.10 9%	1.16 9%
Loan to Value Ratio (LVR)	91%	87%	84%	81%	77%	74%	71%	67%	63%	60%
Breakeven Point	100%	100%	95%	95%	92%	92%	90%	90%	88%	88%
Di eakeven i onit	100 76	100 76	9370	9370	9270	9270	90 70	90 70	00 70	00 70
Capitalization Rate (based on cost)	9.08%	9.20%	9.34%	9.48%	9.61%	9.76%	9.90%	10.04%	10.19%	10.34%
Capitalization Rate (based on Resale Value after cost)	9.77%	9.76%	9.76%	9.76%	9.76%	9.76%	9.76%	9.76%	9.76%	9.76%
Capitalization Rate (basea on Resule value after cost)	2.11 /0	2.7070	2.70 /0	2.70 /0	2.7070	2.7070	2.70 /0	2.7070	2.7070	<i>7.7070</i>
Net Present Value (NPV) (before taxes) 14.00%	(\$137)	\$132,520	\$287,036	\$456,520	\$635,391	\$819,167	\$1,004,280	\$1,187,930	\$1,367,951	\$1,542,700
Net Present Value (NPV) (after taxes) 14.00%	\$379,159	\$833,505	\$1,245,102	\$1,617,247	\$1,953,079	\$2,148,705	\$2,326,920	\$2,400,636		\$2,534,185
14.00%	ψ517,157	φ033,303	φ1,243,102	φ1,017,247	φ1,255,072	Ψ2,140,703	Ψ2,320,720	Ψ2,400,030	Ψ2,402,012	φ2,554,105
Cash on Cash Return (before taxes)	0.00%	4.22%	5.60%	7.00%	8.43%	9.87%	11.33%	12.82%	14.32%	15.85%
Cash on Cash Return (after taxes)	10.57%	14.45%	14.92%	15.38%	15.82%	10.50%	10.91%	5.14%	5.50%	5.84%
Cush on Cush Return (after taxes)	10.57 70	14.45 /0	14.5270	13.30 / 0	13.02 / 0	10.20 / 0	10.71 /0	3.1470	2.2070	2.0470
Internal Rate of Return (IRR) (before taxes)	0.00%	7.95%	21.97%	24.80%	25.16%	24.79%	24.19%	23.53%	22.88%	22.27%
Internal Rate of Return (IRR) (after taxes)	0.00%	19.86%	28.94%	30.43%	19.07%	22.02%	21.64%	22.38%	22.10%	22.11%
Mod Internal Rate of Return (MIRR) (before taxes)	0.00%	7.95%	21.83%	24.44%	24.61%	24.09%	23.37%	22.61%	21.89%	21.22%
Mod Internal Rate of Return (MIRR) (after taxes)	0.00%	19.86%	28.01%	28.59%	18.14%	20.27%	19.70%	20.06%	19.67%	19.55%
(area investor investor)	0.00 /0	17.00 /0	20.01 /0	20.07 /0	10.17/0	20.27 /0	17.70/0	20.00 /0	17.07 /0	17.55 /0
Current Balance/Sqft	\$ 248.18	\$ 242.85	\$ 237.18	\$ 231.15	\$ 224.73	\$ 217.90	\$ 210.63	\$ 202.89	\$ 194.65	\$ 185.88
Revenue/Sqft	\$ 28.40	\$ 28.96	\$ 29.42	\$ 29.89	\$ 30.36	\$ 30.85	\$ 31.34	\$ 31.84	\$ 32.35	\$ 32.87
Expense/Sqft	\$ 2.20	\$ 2.41	\$ 2.48	\$ 2.55	\$ 2.63	\$ 2.71	\$ 2.79	\$ 2.87	\$ 2.96	\$ 3.05
NOI/Sqft	\$ 26.20	\$ 26.55	\$ 26.94	\$ 27.33	\$ 27.73	\$ 28.14	\$ 28.55	\$ 28.97	\$ 29.39	\$ 29.82
·- ·- <u>*</u> ·	, ==:==			, =::50	,			,,		

Operating Expenses

40 Locations Anytown Pa

Building Square Feet

217821 145,214

Expense	Summary		ce/ Sq	Annual	% of
Description	Allocation*		Ft	Increase	Expenses
	\$ 1.50				
General Building Maintenance	-	\$ 912	-		0%
Administrative Building Exp	19,483	5,000	0.13		6%
Professional Fees	1,532	2,000	0.01		0%
Management Fee	133,000	133,000	0.92		38%
Landscaping		-	-		0%
Weather Related	438	-	0.00		0%
Jantorial	24,519	-	0.17		7%
Waste Removal	1,095	-	0.01		0%
Pest Control	-	-	-		0%
Utilties/Electric	33,713	-	0.23		10%
Utilities/Gas & Fuel	3,722	6,122	0.03		1%
Utilities/other	2,846	-	0.02		1%
Insurance	9,194	9,523			3%
Elevator	5,911	-			0
HVAC Exp	5,035	-	0.03		1%
Real Estate Taxes	66,769	36,229	0.46		19%
Rental Commissions	-	-	-		0%
Security	14,667	-	0.10		4%
Alternation & Repair	27,364	32,000	 0.19		8%
	\$ 349,289	\$ 224,786	\$ 2.30		100%
Capital Reserve		\$	\$	Based on ag	a of Ruilding
•		-	-	Daseu on ago	or building
Commission Reserve		\$ -	\$ -		
Tenant Improvement Reserve		\$ -	\$ -		
Total Reserves		\$ 			

Notes

Based on Summary Data the gross number was allocated based on BOMA Std $\,$

_

Tenant Rent Roll

40 Locations Anytown , Pa

As of Date	03/14/11	I								Date	Beginning In	come	01/31/12				
NRSF	145,214					ALL INPUTS	MUST BE B	ASED ON C	URRENT INI			come	01/01/12				
							2012	(CALC)	Annual		Next Annual						
			Lease	Lease	Lease	RR	Current	Rent	Increase	-	Increase	Step	Step		Reimbu	rsables	
Suite	Tenant	SF	Type	Start	Expire	Pro Rata	Rent	P.S.F.*	Y/(N)	Increase %	Date	Date	Rent	CAM	Formula	RE TAX	Formula
Sum 1 Su	ımmary Information	145,214	Gross	02/01/12	01/28/27	100.00%	\$3,800,000	26.17	Y	3%	01/31/13	01/00/00	\$0	\$0	0.00%	\$0	0.009
1														\$0	0.00%	\$0	0.009
2														\$0	0.00%	\$0	0.009
3														\$0	0.00%	\$0	0.009
4		0				0.00%	\$0	#DIV/0!	N	0%		01/00/00	\$0	\$0	0.00%	\$0	0.009
5		0				0.00%	\$0	#DIV/0!	N	0%		01/00/00	\$0	\$0	0.00%	\$0	0.009
6		0				0.00%	\$0	#DIV/0!	N	0%		01/00/00	\$0	\$0	0.00%	\$0	0.009
7		0				0.00%	\$0	#DIV/0!	N	0%		01/00/00	\$0	\$0	0.00%	\$0	0.009
8		0				0.00%	\$0	#DIV/0!	N	0%		01/00/00	\$0	\$0	0.00%	\$0	0.009
Total 1		145,214				100.00%	\$3,800,000	26.17					\$0	\$0		\$0	
	ımmary Information		Gross	02/01/12	01/28/27	0.00%	\$0	#DIV/0!					7.	\$0	0.00%	\$0	0.009
Vacant/ MTM		0				0.00%	\$0	#DIV/0!						\$0	0.00%	\$0	0.009
Vacant/ MTM		0				0.00%	\$0	#DIV/0!						\$0	0.00%	\$0	0.009
Summary Vacar	nt Information	0				0.00%	\$0							\$0		\$0	
GROSS POTE	ENTIAL INCOME	145,214				100.00%	\$3,800,000	26.17						\$0		\$0	
			2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026
Po	otential Rental Income		\$3,884,475	\$3,942,742	\$4,001,883	\$4,061,911	\$ 4,122,840	\$4,184,682	\$4,247,452	\$4,311,164	\$ 4,375,832	\$4,441,469	#########	\$4,575,713	\$4,644,348	#########	#######
Ro	ollover rent		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Ro	ollover downtime Rent		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
M	anual Adjustments		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
To	otal Rent		\$3,884,475	\$3,942,742	\$4,001,883	\$4,061,911	\$ 4,122,840	\$4 184 682	\$4,247,452	\$4 311 164	\$ 4,375,832	\$4,441,469	#########	\$4,575,713	\$4,644,348	#########	#######

01/00/00

Please note if management fee is included in CAM

^{*}For vacancy, rent psf is market

Date of Last Input 3/14/2011
Total Rentable SF 145,214

0

Property Purchase Price	<u>Base</u>	<u>Factor</u>	<u>Cost</u> 40,000,000	<u>PSF</u> 275.46	As % Purch Price 100.00%
Debt Closing Costs					
Makewhole Premium				0.00	0.00%
Debt Assumption Fee				0.00	0.00%
Lender Endorsements		0.0%		0.00	0.00%
Rate Lock				0.00	0.00%
Mortgage Recording Tax/Fee (as % of Debt)		0.0%		0.00	0.00%
Other Debt Costs		0.25%	0	0.00	0.00%
Settlements Costs					
Title Premium	40	1,525	61,000	0.42	0.15%
UCC Insurance	40	-	0	0.00	0.00%
Title Insurance Premium	40	\$1 per \$1,000	40,000	0.28	0.10%
Environmental Insurance	40	1,265	50,600	0.35	0.13%
Title (Loan Fees (Premium; Add'l Insured Coverage; F	40	\$1 per \$1,000	40,000	0.28	
Transfer Tax (est)		1.00%	400,000	2.75	
Entity Formation	40	3,500	140,000	0.96	0.35%
•	Yes	0.00%	0	0.00	0.00%
• • • • • • • • • • • • • • • • • • • •	No	\$ 10.00		0.00	0.00%
Other Costs (Misc, Legal, Etc.)				0.00	0.00%
Due Diligence Costs					
3rd Party Costs					
Appraisal	40	5,000	200,000	1.38	0.50%
Structural Review	40	2,600	104,000	0.72	0.26%
Environmental - Phase I	40	2,600	104,000	0.72	0.26%
Survey	40	5,000	200,000	1.38	0.50%
Lender Legal Fees	40	6,500	260,000	1.79	0.65%
Legal Fees	40	6,500	260,000	1.79	0.65%
Zoning	40	700	28,000	0.19	0.07%
Other	40	-	0	0.00	0.00%
Other Closing Costs					
Remainderman Cost			0	0.00	0.00%
Other			0	0.00	0.00%
Closing Costs Included in Cost Basis of Property		_	1,887,600	13.00	4.72%
Capitalized Purchase Price		_	41,887,600	288.45	104.72%